

Profit as a Partner

Resellers, distributors, integrators and ISVs will increase their revenue and provide customers with the most innovative availability, recovery and migration solutions in the business.



Partner with a Trusted Industry Leader

When you partner with Vision Solutions you'll build a long-term relationship that accelerates your pipeline.

Get plugged in to the world's leading provider of replication solutions and services for Windows®, Linux®, IBM® Power Systems™ and cloud computing markets. Vision's trusted Double-Take®, MIMIX® and iTERA® brands are well-known in the marketplace for being comprehensive, affordable and easy-to-use.

You will have unlimited potential for sales growth. Plus, there are no program fees and sales and technical training / certifications are always available.

New Opportunities to Make More Money

Go Ahead: Sell products with a quick ROI and enjoy some of the most generous margins, rebates and discounts in the business.

Go Ahead: Increase the size of your existing deals by adding HA, DR, migration or data sharing solutions to the overall deal.

Go Ahead: Keep your services team billable with implementation services.

Go Ahead: Engage our sales and marketing resources for more lead generation opportunities.



Your Success is our Top Priority

- No fees at signup, or ever
- Excellent training and certification resources
- Unlimited sales and marketing tools
- Expert sales and technical support
- 24x7 access to the Vision Solutions Portal
- Access to a dedicated marketing resource

Who Benefits from our Award-Winning Solutions

Organizations with:

- Windows, Linux and/or IBM Power Systems servers
- Upcoming migration projects
- A mix of physical, virtual, cloud and hybrid cloud infrastructures
- A variety of storage types or brands within their environments
- Virtualization initiatives that are struggling with inefficient backups on VMs
- Business requirements to limit data loss in the event of a failure (RPO)
- Concerns over meeting Recovery Time Objectives (RTO) using tape-based backup solutions

The Power of Partnerships

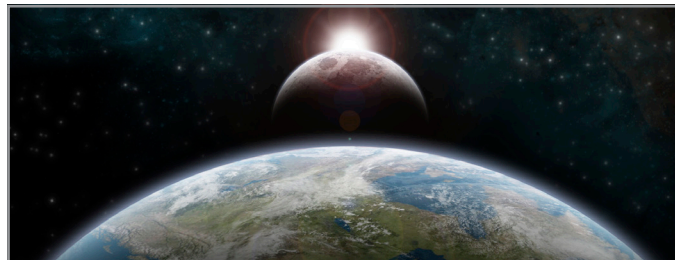
Vision's Commitment to Partners

We invest extensively in our channel partners' business models to help them reach new markets and revenue goals. Our products increase partner revenue and margins by generating additional storage, software and services opportunities and our global network of more than 3,000 loyal and long-term partners earn competitive margins every year, simply by selling the market's most popular innovative availability, recovery and migration solutions.

Our Solutions and Relationships Work for You

When you choose to partner with Vision, you're making a statement to your customers about your commitment to quality and innovation. Vision Solutions is the world's leading provider of replication solutions and services for Windows, Linux, IBM Power Systems and cloud computing markets. Vision's Double-Take, MIMIX and iTERA brands are comprehensive, affordable and easy-to-use and are backed by certified, multi-lingual customer support centers and a global partner network that includes IBM, HP®, Microsoft®, VMware® and Dell®.

Our certified support experts help business partners — resellers, distributors, integrators and ISVs — deliver reliable, cutting-edge technology to businesses of all sizes all over the world.



Vision Solutions is...

- A global software vendor that supports more than 200,000 licenses and 25,000 clients worldwide.
- The world's leading provider of information availability software and services for Windows, Linux, IBM Power Systems and cloud computing Markets.
- A multi-platform software vendor that has the first suite of Windows and Linux solutions for HA, DR and migration to offer agentless and agent-based protection options for physical, virtual or cloud servers.
- A top-ranked driver of IBM i hardware revenue among high availability vendors.
- An organization with one of the world's largest software development teams focused on availability and recovery solutions.

What's in Your Bag?

Start generating more revenue today!
Contact Rob Branson: 1 (317) 572-1504
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For more information _____
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